FINANCIAL STATEMENTS

DECEMBER 31, 2022 AND 2021



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INDEPENDENT ACCOUNTANTS' REVIEW REPORT

To the Board of Directors and Management South Dakota Historical Society Foundation Pierre. South Dakota

We have reviewed the accompanying financial statements of South Dakota Historical Society Foundation (a nonprofit organization), which comprise the statements of financial position as of December 31, 2022 and 2021, and the related statements of activities and changes in net assets, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements. A review includes primarily applying analytical procedures to management's financial data and making inquiries of management. A review is substantially less in scope than an audit, the objective of which is the expression of an opinion regarding the financial statements as a whole. Accordingly, we do not express such an opinion.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement whether due to fraud or error.

Accountants' Responsibility

Our responsibility is to conduct the review engagements in accordance with Statements on Standards for Accounting and Review Services promulgated by the Accounting and Review Services Committee of the AICPA. Those standards require us to preform procedures to obtain limited assurance as a basis for reporting whether we are aware of any material modifications that should be made to the financial statements for them to be in accordance with accounting principles generally accepted in the United States of America. We believe that the results of our procedures provide a reasonable basis for our conclusion.

We are required to be independent of South Dakota Historical Society Foundation and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements related to our review.

Accountants' Conclusion

Based on our reviews, we are not aware of any material modifications that should be made to the accompanying financial statements in order for them to be in accordance with accounting principles generally accepted in the United States of America.

Paceline Associating Group, LLP

Sioux Falls, South Dakota October 12, 2023

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SOUTH DAKOTA HISTORICAL SOCIETY FOUNDATION STATEMENTS OF FINANCIAL POSITION DECEMBER 31, 2022 AND 2021

ASSETS

CURRENT ASSETS \$ 50,375 \$ 167,786 Restricted cash and cash equivalents 163,107 154,034 Accounts receivable 39,522 29,125 Current pledges receivable 4,739 61,161 Inventories 96,798 85,564 Investments 1,588,856 1,893,966 Prepaid expenses 910 224 Total current assets 1,944,307 2,391,860 NONCURRENT ASSETS	ACCETO		
Cash and cash equivalents \$ 50,375 \$ 167,786 Restricted cash and cash equivalents 163,107 154,034 Accounts receivable 39,522 29,125 Current pledges receivable 4,739 61,161 Inventories 96,798 85,564 Investments 1,588,856 1,893,966 Prepaid expenses 910 224 Total current assets 1,944,307 2,391,860 NONCURRENT ASSETS Long-term pledges receivable, net of discounts - 907		<u>2022</u>	<u>2021</u>
Restricted cash and cash equivalents 163,107 154,034 Accounts receivable 39,522 29,125 Current pledges receivable 4,739 61,161 Inventories 96,798 85,564 Investments 1,588,856 1,893,966 Prepaid expenses 910 224 Total current assets 1,944,307 2,391,860 NONCURRENT ASSETS Long-term pledges receivable, net of discounts - 907	CURRENT ASSETS		
Restricted cash and cash equivalents 163,107 154,034 Accounts receivable 39,522 29,125 Current pledges receivable 4,739 61,161 Inventories 96,798 85,564 Investments 1,588,856 1,893,966 Prepaid expenses 910 224 Total current assets 1,944,307 2,391,860 NONCURRENT ASSETS Long-term pledges receivable, net of discounts - 907	Cash and cash equivalents	\$ 50,375	\$ 167,786
Accounts receivable 39,522 29,125 Current pledges receivable 4,739 61,161 Inventories 96,798 85,564 Investments 1,588,856 1,893,966 Prepaid expenses 910 224 Total current assets 1,944,307 2,391,860 NONCURRENT ASSETS Long-term pledges receivable, net of discounts - 907	Restricted cash and cash equivalents		
Current pledges receivable 4,739 61,161 Inventories 96,798 85,564 Investments 1,588,856 1,893,966 Prepaid expenses 910 224 Total current assets 1,944,307 2,391,860 NONCURRENT ASSETS	Accounts receivable	·	•
Investments	Current pledges receivable	4,739	•
Prepaid expenses 910 224 Total current assets 1,944,307 2,391,860 NONCURRENT ASSETS Long-term pledges receivable, net of discounts - 907	Inventories	96,798	•
Total current assets 1,944,307 2,391,860 NONCURRENT ASSETS Long-term pledges receivable, net of discounts - 907		1,588,856	1,893,966
NONCURRENT ASSETS Long-term pledges receivable, net of discounts - 907	Prepaid expenses	910	224
Long-term pledges receivable, net of discounts 907	Total current assets	1,944,307	2,391,860
Long-term pledges receivable, net of discounts 907	NONCURRENT ASSETS		
		_	907
	The state of the s	-	
PROPERTY AND EQUIPMENT, net 43 304	PROPERTY AND EQUIPMENT, net	43	304
TOTAL ASSETS \$ 1,944,350 \$ 2,393,071	TOTAL ASSETS	\$ 1,944,350	\$ 2,393,071
			
LIABILITIES AND NET ASSETS	LIABILITIES AND NET ASSETS		
CURRENT LIABILITIES	CURRENT LIABILITIES		
Accounts payable \$ 9,343 \$ 8,779		\$ 9.343	\$ 8779
Accrued expenses 31,534 39,654	· ·	•	· · · · · · · · · · · · · · · · · · ·
Total current liabilities 40,877 48,433	Total current liabilities		***************************************
	NET AGGETO	•	
NET ASSETS			
Without donor restrictions 940,309 1,304,049	***************************************	•	
With donor restrictions 963,164 1,040,589			
Total net assets	TOTAL NET ASSETS	1,903,473	2,344,638
TOTAL LIABILITIES AND NET ASSETS \$ 1,944,350 \$ 2,393,071	TOTAL LIABILITIES AND NET ASSETS	\$ 1,944,350	\$ 2,393,071

SOUTH DAKOTA HISTORICAL SOCIETY FOUNDATION STATEMENTS OF ACTIVITIES AND CHANGES IN NET ASSETS FOR THE YEARS ENDED DECEMBER 31, 2022 AND 2021

CHANGES IN NET ASSETS WITHOUT DONOR RESTRICTIONS:		2022		<u>2021</u>
REVENUES AND GAINS				
Book sales	\$	213,942	\$	250,309
Heritage store revenue	Ψ	95,780	Ψ	116,596
Contracts		75,839		88,000
Heritage Circle memberships		71,047		75,797
Contributed services		50,450		189,921
Contributions		44,223		65,380
Grants		23,868		20,770
Other income		18,336		16,692
Sponsorship income		9,800		·
Special events		2,200		<u></u>
Print sales		196		720
Investment (loss) income		(74,622)		101,790
Net assets released from restrictions		34,941		39,716
Total revenues and gains		566,000		965,691
EXPENSES				
Program services		669,120		715,458
Heritage store		87,053		103,652
Management and general		91,101		86,731
Fundraising		82,466		214,392
Total expenses		929,740		1,120,233
Decrease in net assets without donor restrictions		(363,740)		(154,542)
CHANGES IN NET ASSETS WITH DONOR RESTRICTIONS:				
Contributions		19,815		11,096
Grants		15,990		86,851
Memorials		1,010		1,000
Investment (loss) income		(79,299)		77,341
Net assets released from restrictions		(34,941)		(39,716)
(Decrease) increase in net assets with donor restrictions		(77,425)		136,572
Decrease in net assets		(441,165)		(17,970)
NET ASSETS, Beginning of year		2,344,638		2,362,608
NET ASSETS, End of year	\$	1,903,473	\$	2,344,638

STATEMENTS OF FUNCTIONAL EXPENSES

FOR THE YEARS ENDED DECEMBER 31, 2022 AND 2021

		2022			2021							
	•	Program Services Supporting Services			Program Services Supporting Services				ervices			
	-	Historical Society	Heritage	Management	Fund-		_	Historical Society	Heritage	Management	Fund-	
		<u>Foundation</u>	Store	and General	Raising	<u>Total</u>		<u>Foundation</u>	Store	and General	Raising	Total
Salaries	\$	233,251 \$	25,000 \$	40,522 \$	50,174 \$	348,947	\$	278,032 \$	25,000 \$	42,645 \$	39,731 \$	385,408
Contract services		116,913	-	-	-	116,913		83,983	-	-	-	83,983
Payroli taxes		18,579	_	5,219	3,997	27,795		21,200	-	5,158	3,030	29,388
Retirement plan contributions		10,845	-	3,016	2,414	16,275		12,976	_	3,258	1,921	18,155
	_	379,588	25,000	48,757	56,585	509,930	_	396,191	25,000	51,061	44,682	516,934
Pioneer Girl Project		66,897	.	-	-	66,897		112,995	-	_	-	112,995
Printing and publication		63,069	-	-	_	63,069		47,336	=	-	-	47,336
Royalty expense		55,541	_	_	=	55,541		45,463	-	-	-	45,463
Cost of goods sold		' <u>-</u>	52,785	_	-	52,785		-	64,520	-	_	64,520
Program service expense		34,014	,	-	-	34,014		29,781	-	-	-	29,781
In-kind expense		,	_	_	24,050	24,050		=	-	-	165,921	165,921
In-kind rent expense		_	_	22,000		22,000		***	-	20,000	-	20,000
SDHC - ARP		18,948	_	,	_	18,948		-	-	_	-	-
Legal and professional fees		-		10,613	_	10,613		-	-	7,189	-	7,189
Meetings		7,305	**	-	_	7,305		8,642	-	-	_	8,642
Dues and subscriptions		6,366	575	•	_	6,941		5,349	4,339	-	_	9,688
Bank and credit card fees		2,848	4,086	_		6,934		2,579	3,760	-	-	6,339
Travel		5,999	,,	_	_	5,999		7,279	-		-	7,279
Advertising		3,966	1,890	_	_	5,856		13,408	2,700		*	16,108
Website/internet expense		5,804	-	_	_	5,804		15,421		-	-	15,421
·		3,049	2,001		***	5,050		4,458	1,364	_	-	5,822
Postage and shipping In-kind administrative expense		0,040	2,001	4,400		4,400			· -	4,000	-	4,000
· ·			82	4,316	_	4,398		_	1,309	3,377	_	4,686
Insurance		-	103	1,015	1,831	2,949		_	· -	1,104	2,204	3,308
Office expense		2,796	-	-	-	2,796		1,800			-	1,800
Professional speaker/writer travel		2,112	531		_	2,643		3,043	660	-	_	3,703
Supplies		2,588	301		_	2,588		1,368	_	_	-	1,368
CHC events		2,304	-		_	2,304		1,726	_	_	_	1,726
Telephone		2,080	_	_		2,080		1,542	_		-	1,542
Awards		1,467	-		_	1,467		1,334	_	_	_	1,334
Database - membership and donor		1,407	-	_	-	1,130		705	_	_	_	705
Miscellaneous		550	-	-	_	550		500	_	-	_	500
Copyright fees		284	•	-	-	284		3,500	_	-	_	3,500
Repairs and maintenance			-	-	_	261		383	_	-	_	383
Depreciation		261	-	-	-	154		87	_	_	_	87
Books and reference materials		154	-	-	-	104		6,000	-	_	_	6,000
Design services		-	-	-	-	-		4,390	_	_	_	4,390
Exhibits		-	-	-	-	-		4,000	_	_	1,585	1,585
Women's Suffrage Project		-	-	-	-	-		178	_	<u>-</u>	-	178
Training	-	289,532	62,053	42,344	25,881	419,810		319,267	78,652	35,670	169,710	603,299
			87,053	91,101 \$	82,466 \$	929,740	\$	715,458 \$	103,652 \$	86,731 \$	214,392 \$	1,120,233
Total expenses	\$:	669,120 \$	67,053	31,101 3	02,400 \$	323,140	Ψ.	, 10,700 W			_ · · · · · · · · · · · · · · · · · · ·	

SOUTH DAKOTA HISTORICAL SOCIETY FOUNDATION STATEMENTS OF CASH FLOWS

FOR THE YEARS ENDED DECEMBER 31, 2022 AND 2021

	<u>20</u>	<u>22</u>	ź	<u> 2021</u>
CASH FLOWS FROM OPERATING ACTIVITIES Change in net assets Adjustments to reconcile change in net assets to net cash used by operating activities:	\$ (44	11,165)	\$	(17,970)
Depreciation		261		383
Net unrealized and realized (loss) gain on investments Changes in operating assets and liabilities:	17	79,971	(151,484)
Accounts receivable	(1	10,397)		(7,142)
Pledges receivable	5	57,329		64,151
Inventories	(1	11,234)		(970)
Prepaid expenses		(686)		1,541
Accounts payable		564		440
Accrued expenses	****	<u>(8,121)</u> _		7,940
Net cash used by operating activities	(23	33,478)	((103,111)
CASH FLOWS FROM INVESTING ACTIVITIES				
Proceeds from sale of investments	55	53,603		393,017
Purchase of investments	(42	28,463)	(285,390)
Net cash provided by investing activities	12	25,140		107,627
Net (decrease) increase in cash and cash equivalents	(10	08,338)		4,516
CASH AND CASH EQUIVALENTS, Beginning of year	32	21,820		317,304
CASH AND CASH EQUIVALENTS, End of year	\$ 2	13,482	\$	321,820

1. SUMMARY OF ACTIVITIES AND SIGNIFCANT ACCOUNTING POLICIES

a. Nature of Activities

The South Dakota Historical Society Foundation (Foundation) is organized as a nonprofit organization and is engaged in the planning and conduct of all lawful activities which will encourage and foster the preservation, study, research, and dissemination of information of the prehistoric and historic heritage of South Dakota and of educational programs relating to these purposes and to assist and support the purposes and work of the South Dakota State Historical Society in all its endeavors. The Foundation is exempt from income taxes under Section 501(c)(3) of the Internal Revenue Code.

b. Basis of Presentation

The financial statements of the Foundation have been prepared using the accrual basis of accounting in accordance with U.S. generally accepted accounting principles, which requires that resources be classified for reporting purposes based on the existence or absence of donor-imposed restrictions. This is accomplished by classification of resources into two classes of net assets: without donor restrictions and with donor restrictions. Accordingly, the net assets of the Foundation and changes therein are classified as follows:

- Net Assets Without Donor Restrictions Net assets that are not subject to donorimposed restrictions and may be expended for any purpose in performing the primary objectives of the Foundation. The Foundation's board may designate assets without restrictions for specific operational purposes from time to time.
- Net Assets With Donor Restrictions Net assets with donor restrictions are
 resources that are restricted by a donor for use for a particular purpose or in a
 particular future period. Some donor-imposed restrictions are temporary in nature,
 and the restriction will expire when the resources are used in accordance with the
 donor's instructions or when the stipulated time has passed. Other donor-imposed
 restrictions are perpetual in nature; the Foundation must continue to use the
 resources in accordance with the donor's instructions.

c. Use of Estimates

The presentation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements, as well as the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

d. Cash and Cash Equivalents

For financial statement purposes, the Foundation considers all bank cash accounts and those money market accounts not designated as investments to be cash equivalents. These balances may, at times, exceed Federal Deposit Insurance Corporation limits of \$250,000. At December 31, 2022 and 2021, the Foundation's uninsured cash balances totaled approximately \$0 and \$78,284.

2. SUMMARY OF ACTIVITIES AND SIGNIFCANT ACCOUNTING POLICIES (CONTINUED)

e. Restricted Cash

Restricted cash has been restricted by donors and is not available for operating purposes.

f. Contributions

Unconditional promises to give (pledges) that are expected to be received within one year are recorded at their net realizable value (gross amount of promise net the allowance for uncollectibles). Unconditional promises to give that are expected to be received in more than one year are recorded at the present value of the estimated future cash flows using a discount rate which approximates long-term money market rates of return. Amortization of the discount is included in contribution revenue.

The allowance for uncollectible pledges is recorded based upon a review by management of the outstanding pledges, including pledges that are past due, and other judgmental factors. Pledges written off, net of changes in the allowance for uncollectible pledges, are reported as a provision for uncollectible pledges. There was no allowance for uncollectible pledges at December 31, 2022 and 2021.

Gifts of cash and other assets are presented as donor advised support if they are received with donor stipulations that limit the use of the donated assets. When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statements of activities as net assets released from restrictions. Donor-restricted contributions whose restrictions are met in the same reporting period are reported as net assets without donor restrictions.

g. Contributions, In-Kind

Supplies, services, and the use of facilities received as contributions are recognized at their estimated fair market values on the date they are received.

The State of South Dakota contributes administrative support and office space to the Foundation. The value of the services provided for the years ended December 31, 2022 and 2021 include \$4,400 and \$4,000, respectively, for administrative support and \$22,000 and \$20,000, respectively, for office space. These amounts have been included as contributed services revenue and in-kind expenses on the statements of activities and functional expenses.

h. Inventory

Inventory consists of merchandise for sale at the Heritage Store and is recorded at the lower of cost or market. Cost is determined using the first in, first out (FIFO) method.

NOTES TO FINANCIAL STATEMENTS

1. SUMMARY OF ACTIVITIES AND SIGNIFCANT ACCOUNTING POLICIES (CONTINUED)

i. Investments

Investments in marketable securities are stated at fair value, which is determined by quoted market prices in active markets. Realized and unrealized gains and losses are included in the statements of activities. Realized gains and losses are determined using the specific identification method. Interest and dividend income are reported as income when earned. Investment return is reported net of external and direct internal investment expenses.

j. Property and Equipment

Property and equipment are recorded at cost if purchased and at fair market value if donated. The Foundation capitalizes all property and equipment with a cost of \$300 or more if purchased, and a fair value of \$300 or more at the date of donation if received by contribution. Depreciation is computed using the straight-line method over the following estimated useful lives:

Equipment and furnishings

7 years

Repairs and maintenance are expensed as incurred. Betterments and renewals are capitalized. When property and equipment are sold or otherwise disposed of, the asset accounts and accumulated depreciation accounts are relieved, and any gain or loss is included in operations.

Depreciation expense was \$261 and \$383 for the years ended December 31, 2022 and 2021, respectively.

k. Income Taxes

The Foundation is exempt from federal income tax under section 501(c)(3) of the Internal Revenue Code. Accordingly, no provision or liability for federal income taxes has been included in the accompanying financial statements.

The Foundation has adopted the provisions of Financial Accounting Standards Board (FASB) Accounting Standards Codification (ASC) Topic 740-10. The Foundation undergoes an annual analysis of its various tax positions, assessing the likelihood of those positions being upheld upon examination with relevant tax authorities.

Management evaluated the Foundation's tax positions and concluded that the Foundation had taken no uncertain tax positions that require recognition in the financial statements. The Foundation files information returns as a tax-exempt organization. Should that status be challenged in the future, all years since inception could be subject to review by the IRS.

I. Functional Allocation of Expenses

Expenses that can be identified with a specific program or supporting service are charged directly to the program or supporting service. Expenses which apply to more than one functional category have been allocated based on estimates made by management and are summarized on a functional basis in the statement of functional expenses.

1. SUMMARY OF ACTIVITIES AND SIGNIFCANT ACCOUNTING POLICIES (CONTINUED)

m. Concentration of Credit Risk

The Foundation's financial instruments that are exposed to concentrations of credit risk consist primarily of cash, cash equivalents, restricted cash, and investments. The Foundation believes it places its cash and temporary cash investments with high quality credit institutions. At times, the Foundation may have cash in excess of the FDIC insurance limit. Cash equivalents, other securities, and limited amounts of cash held in brokerage accounts are protected by the Securities Investor Protection Corporation (SIPC) in the event of broker-dealer failure. The SIPC insurance does not protect against market losses or investments. At times, the Foundation had investments that exceeded the SIPC limit.

n. Fair Value Measurements

Certain assets and liabilities are reported at fair value in the financial statements. Fair value is defined as "the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date."

Generally accepted accounting principles establish a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1 measurements) and the lowest priority to measurements involving significant unobservable inputs (Level 3 measurements).

The three levels of the fair value hierarchy are as follows:

- Level 1 inputs are unadjusted quoted market prices in active markets for identical assets or liabilities that the Foundation has the ability to access at the measurement date.
- Level 2 inputs are based on significant observable inputs, including unadjusted quoted
 market prices for similar assets and liabilities in active markets, unadjusted quoted
 prices for identical or similar assets or liabilities in markets that are not active, or inputs
 other than quoted prices that are observable for the asset or liability.
- Level 3 inputs are significant unobservable inputs for the asset or liability.

o. Revenue Recognition

The Foundation recognizes revenue in accordance with FASB ASC 606, Revenue from Contracts with Customers ("ASC 606"). In accordance with ASC 606, the Foundation identifies a contract when it has approval and commitment from both parties, the rights of the parties are identified, payment terms are identified, the contract has commercial substance, and collectability of consideration is probable. Revenue is recognized when obligations under the terms of the contract with the customer are satisfied; generally, this occurs with the transfer of control of the goods or services to the customer. Revenue is measured as the amount of consideration the Foundation expects to receive in exchange for transferring goods or providing services.

SUMMARY OF ACTIVITIES AND SIGNIFCANT ACCOUNTING POLICIES (CONTINUED)

p. Advertising

1.

Advertising costs are expensed as they are incurred. Advertising expense for the years ended December 31, 2022 and 2021 was \$5,856 and \$16,108, respectively.

q. Subsequent Events

In preparing these financial statements, the Foundation has evaluated for recognition or disclosure the events or transactions that occurred through October 12, 2023, the date the financial statements were available to be issued.

2. RECENTLY ISSUED ACCOUNTING PRONOUNCEMENTS

Accounting Standards Adopted

As of January 1, 2022, the Organization changed its accounting method for leases as a result of implementing the requirements in the Financial Accounting Standards Board's Accounting Standards Codification (ASC) 842, *Leases*, using the modified retrospective transition method. There was no cumulative effect adjustment to the Organization's statement of financial position as of January 1, 2022. Comparative information has not been restated and continues to be reported under the accounting standards in effect for the prior period.

The new lease guidance requires the recognition of a right-of-use asset and lease liability for operating leases. The Organization elected the package of practical expedients, which allowed, among other things, for not reassessing the lease classification or initial direct costs for existing leases. The Organization has not elected the hindsight practical expedient.

Adopting the new guidance did not have a significant impact to the statements of activities and changes in net assets, functional expenses, or cash flows for the year ended December 31, 2022, and no operating lease right-of-use assets and corresponding lease liabilities were recognized.

3. RECEIVABLE FROM SOUTH DAKOTA COMMUNITY FOUNDATION

In October of 2004, an agreement was entered into with the South Dakota Community Foundation establishing an Endowment Fund. Contributions made to the Endowment Fund are irrevocable and all of the rights and title of the contributions transfer to the South Dakota Community Foundation. The South Dakota Historical Society Foundation is entitled to an earnings distribution from the Endowment Fund based on the fund's average fair market value for the trailing sixteen quarters. For the year ended December 31, 2022, the South Dakota Historical Society Foundation had \$19,768 available for distribution and this amount has been included in receivables on the statement of financial position.

The market value of the Endowment Fund at December 31, 2022 and 2021 was \$421,084 and \$493,008, respectively. These funds are reflected as designated funds of the South Dakota Community Foundation and are not reflected in the South Dakota Historical Society Foundation's financial statements.

4. PLEDGES RECEIVABLE

Pledges receivable consist of the following at December 31, 2022 and 2021:

	<u> 2022</u>		<u>2021</u>
Due in less than one year	\$ 4,739	\$	61,161
Due in one to four years	_		999
Less: Discount to present value on long-term pledges	 (-)		(92)
Total	4,739		62,068
Less: Long-term pledges, net of discount	 (-)		(907)
	\$ 4,739	\$_	61,161

Pledges were discounted at a 5% annual rate of interest at December 31, 2021. Management has determined that the pledges receivable are fully collectible; therefore, no allowance for uncollectible accounts is considered necessary at December 31, 2022 and 2021.

5. INVESTMENTS

The fair value of investments as of December 31, 2022 and 2021 was as follows:

_	2022						
Operating Investments 2015 – Press Investments 2018 – SDSHS Press Investments 2018 – Deadwood Press Investments 2018 – Publications Investments Restricted Investments	Cost Fair Value \$ 88,074 \$ 97,995 532,439 608,650 - 1,336 59,671 62,940 16,916 17,878 690,986 800,057 \$ 1,388,086 \$ 1,588,856	Unrealized <u>Gains</u> \$ 9,921 76,211 1,336 3,269 962 109,071 \$ 200,770					
_	2021						
Operating Investments 2015 – Press Investments 2018 – SDSHS Press Investments 2018 – Deadwood Press Investments 2018 – Publications Investments Restricted Investments	Cost Fair Value \$ 80,012 \$ 109,293 460,988 687,926 95,672 120,941 53,577 69,434 16,505 19,817 595,515 886,555 \$ 1,302,269 \$ 1,893,966	Unrealized Gains \$ 29,281 226,938 25,269 15,857 3,312 291,040 \$ 591,697					

NOTES TO FINANCIAL STATEMENTS

5. INVESTMENTS (CONTINUED)

Investments at Fair Value	<u>2022</u>	<u>2021</u>						
Cash and money market Stocks and mutual funds Fixed income	\$ 13,107 870,692 705,057	\$ 227,011 908,179 758,776						
Total Investments at Fair Value	\$ <u>1,588,856</u>	\$ <u>1,893,966</u>						
Investment return as of December 31, 2022 and 2021 was as follows:								
	2022	<u>2021</u>						
Interest and dividends Net unrealized and realized (loss) gain on investments Investment fees	\$ 35,342 (179,971) <u>(9,292)</u>	\$ 37,927 151,484 (10,280)						
Investment (loss) income	\$ <u>(153,921)</u>	\$ <u>179,131</u>						

6. FAIR VALUE OF INVESTMENTS

The following table presents investments that are measured at fair value on a recurring basis at December 31, 2022 and 2021:

	2022						
	Quoted Prices in Active Markets (<u>Level 1)</u>	Other Observable Inputs (<u>Level 2)</u>	Unobservable Inputs (<u>Level 3)</u>				
Investments Cash and money market Stocks and mutual funds	\$ 13,107 870,692	\$ - -	\$ -				
Fixed income		<u>705,057</u>					
	\$ <u>883,799</u>	\$ <u>705,057</u>	\$ <u> </u>				
		2021					
	Quoted Prices in Active Markets (<u>Level 1)</u>	Other Observable Inputs (Level 2)	Unobservable Inputs (<u>Level 3)</u>				
Investments Cash and money market Stocks and mutual funds Fixed income	\$ 227,011 908,179	\$ - - <u>758,776</u>	\$ - - -				
	\$ <u>1,135,190</u>	\$ <u>758,776</u>	\$ <u> </u>				

NOTES TO FINANCIAL STATEMENTS

7. ENDOWMENTS

As required by generally accepted accounting principles, net assets associated with endowment funds, including funds designated by the Board of Directors to function as endowments, are classified and reported based on the existence or absence of donor-imposed restrictions.

The Board of Directors of the Foundation has interpreted the South Dakota Uniform Prudent Management of Institutional Funds Act (UPMIFA) as requiring the prudent expenditure of donor-restricted endowment funds. Unless stated otherwise in the gift instrument, the assets in an endowment fund are donor-restricted assets until appropriated for expenditure by the Foundation. As a result of this interpretation, the Foundation classifies as net assets with donor restrictions (perpetual endowments) (a) the original value of gifts donated to the permanent endowment, (b) the original value of subsequent gifts to the permanent endowment, (c) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. The remaining portion of the donor-restricted endowment fund that is not classified as perpetual endowments is classified as term endowments until those amounts are appropriated for expenditure by the Foundation in a manner consistent with the standard of prudence prescribed by UPMIFA.

As a result of this interpretation, the Foundation would consider the fund to be underwater if the fair value of the fund is less than the sum of (1) the original value of initial and subsequent gifts donated to the fund and (2) any accumulations to the fund that are required to be maintained in perpetuity in accordance with the applicable donor gift instrument. The Foundation has interpreted UPMIFA to permit spending from underwater funds in accordance with prudent measures required under the law. The fund is not currently underwater.

In accordance with UPMIFA, the Foundation considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds: (1) the duration and preservation of the fund, (2) the purposes of the donor-restricted endowment fund, (3) general economic conditions, (4) the possible effect of inflation and deflation, (5) the expected total return from income and the appreciation of investments, (6) other resources of the Foundation, and (7) the investment policies of the Foundation.

The Foundation has adopted an investment objective to provide income, which lends financial stability to the work of the South Dakota State Historical Society and secures the quality of its program and institutions.

UPMIFA permits the prudent expenditure of donor-restricted endowment funds. The Foundation has approved a distribution policy for a percentage of the endowment fund's earnings. The net amount for annual distribution shall be calculated by taking a rolling three-year average return minus inflation (yearly CPI) and minus account expenses, not to exceed 5% of the market value at the beginning of the year.

NOTES TO FINANCIAL STATEMENTS

7. ENDOWMENTS (CONTINUED)

The composition of endowment net assets for these funds at December 31, 2022 and 2021 are as follows:

Endowment Funds Without Donor Restrictions Unrestricted funds		<u>2022</u>	<u>2021</u>		
	\$	788,799	\$ 1,007,41	1	
Endowment Funds With Donor Restrictions Donor-restricted funds		800 <u>,057</u>	886,55	<u>5</u>	
Total Endowment Funds	\$ <u>1,</u>	588,856	\$ <u>1,893,96</u>	<u>6</u>	

The changes in endowment net assets as of December 31, 2022 and 2021 are as follows:

	Without		
	Donor	With Donor	
	Restrictions	Restrictions	<u>Total</u>
Endowment Net Assets, December 31, 2020	\$ 1,029,069	\$ 821,040	\$ 1,850,109
Contributions	3,993	240	4,233
Investment income (loss)	93,349	77,341	170,690
Distributions	(119,000)	(12,066)	(131,066)
Endowment Net Assets, December 31, 2021	1,007,411	886,555	1,893,966
Contributions	1,134	132	1,266
Investment income (loss)	(82,299)	(79,299)	(161,598)
Distributions	(137,447)	(7,331)	(144,778)
Endowment Net Assets, December 31, 2022	\$ <u>788,799</u>	\$ <u>800,057</u>	\$ 1,588,856

8. NET ASSETS WITH DONOR RESTRICTIONS

Net assets with donor restrictions consist of the following at December 31, 2022 and 2021:

Donor restricted not see etc.	<u>2022</u>	<u>2021</u>
Donor-restricted net assets: Restricted investments	\$ 800,057	\$ 886,555
Donations	3,536	1,950
WS Endowment	1,275	1,275
Oral History	19,618	8,869
WS Ed & Advocacy	33,333	33,333
SD Stories	6,479	6,429
WS Preserve Artifact	12,137	24,227
Capital Campaign	6,628	***
Memorials	2,010	1,000
Grants	<u> 78,091</u>	76,951
Total Net Assets With Donor Restrictions	\$ <u>963,164</u>	\$ <u>1,040,589</u>

NOTES TO FINANCIAL STATEMENTS

9. NET ASSETS RELEASED FROM DONOR RESTRICTIONS

Net assets were released from donor restrictions by incurring expenses satisfying the restricted purposes or by occurrence of other events specified by donors, primarily due to the passage of time. The following summarizes the net assets released from restriction for the years ended December 31, 2022 and 2021:

	<u>2022</u>	<u>2021</u>
Oral History	\$ 10	\$
WS Ed & Advocacy	-	5,000
WS Preserve Artifact	12,750	12,750
Grants	14,850	9,900
Restricted investments	<u>7,331</u>	12,066
Total	\$ <u>34,941</u>	\$ <u>39,716</u>

10. LIQUIDITY AND AVAILABILITY OF FINANCIAL ASSETS

Financial assets available for general expenditure, without donor or other restrictions limiting their use, within one year of December 31, 2022 and 2021, respectively, are as follows:

		<u> 2022</u>		<u> 2021</u>
Financial Assets:				
Cash and cash equivalents	\$	50,375	\$	167,786
Accounts receivable		39,522		29,125
Current pledges receivable		4,739		61,161
Investments	_1	<u>,588,856</u>	•	1,893,966
Total Financial Assets	1	,683,492	2	2,152,038
Less Financial Assets Held to Meet Donor Restrictions:	-			
Donor-Restricted Funds		963,164	_	1,040,589
Total Financial Assets Held to			-	
Meet Donor Restrictions		963 <u>,164</u>	_	<u>,040,589</u>
Amounts Available for General Expenditure				
Within One Year	Ф	700 000	Α.	1 4 4 4 4 4 0
vvillini One real	Ъ	<u> 720,328</u>	\$	<u>1,111,449</u>

The Foundation's financial assets have been reduced by amounts not available for general use because of donor imposed restrictions within one year of the statement of financial position date.

The Foundation has a liquidity management policy to structure its financial assets to be available for its general expenditures, liabilities, and as other obligations come due.

NOTES TO FINANCIAL STATEMENTS

11. RELATED PARTY TRANSACTIONS

The Foundation has engaged in transactions with individuals and other entities to which it is related. Related party transactions for the years ended December 31, 2022 and 2021 are as follows:

	2022	<u> 2021</u>
Pledges receivable due from board members and officers	\$ 4,273	\$ 3,260
Pledges received from board members and officers	2,320	2,560
Accounts payable due to board members and officers	283	· -

12. ACCRUED LEAVE

It is the Foundation's policy to accrue a liability for vested annual leave that is not used by employees at the end of the year. At December 31, 2022 and 2021, the amount of accrued leave was \$19,259 and \$24,833, respectively, and was included in accrued expenses on the statements of financial position.

13. RETIREMENT PLAN

The Foundation has a retirement plan for all of its employees. Eligible employees may elect to contribute up to 5% of their salaries. The Foundation makes matching contributions of up to 5% of each employee's wages. The Foundation made contributions of \$16,275 and \$18,155 for the years ended December 31, 2022 and 2021, respectively.